

# ThreatGEN® Red vs. Blue

Audiences, Licensing, and Installation Options



ThreatGEN® Red vs. Blue is the industry's first multi-player computer game where players compete against each other, head-to-head, to take control/maintain control of a computer network. This is not a fiction-based game like those found on the consumer gaming market. This is a live, player vs. player "gamified"

training simulator, designed to teach cybersecurity skills in an immersive and interactive applied learning environment.

## Audiences

ThreatGEN® Red vs. Blue is delivered to three distinct audiences – consumer / retail, professional / educational and enterprise audiences. The differences include:

- Consumer / retail audience<sup>1</sup> purchases, downloads and installs through the [STEAM](https://www.steam.com) gaming platform and delivery mechanism.
- Professional / educational audience purchases directly from ThreatGEN, has multiple delivery & install options, has multiple licensing options, and has features for cybersecurity training.
- Enterprise audience is much like the professional / educational audience, with the exception that ThreatGEN Training Solutions can provide **total customized gamification / gamulation experiences** using the enterprise customer's custom network maps, custom learning objectives mapping, custom action tree(s), and leaderboards.



## Licensing - Per User versus Per Seat



All ThreatGEN® Red vs. Blue professional licenses are sold on an annual subscription basis and supports two basic forms of licensing – per-user or per-seat.

Per-user licensing is tied to a specific user login and unique computer IP. This is supported

on any installation except retail and has these further requirements:

- Per-user licensing is tied to a specific user login and unique computer IP.



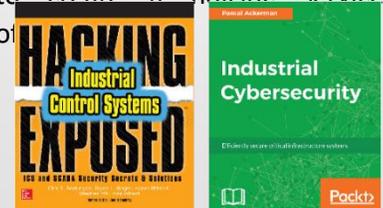
computer

140900 SW Frwy #330, Sugar Land, TX 77478  
<https://ThreatGEN.com>  
[info@threatgen.com](mailto:info@threatgen.com)  
+1 (833) 339-6753

Founded in Sugar Land, Texas in 2017, ThreatGEN delivers a solution to bridge "the ICS Cybersecurity skills gap" utilizing its Red vs. Blue Training Solutions and ThreatGEN OT Security Services.

Red vs. Blue Training Solutions uses cutting-edge computer gamification in ThreatGEN® Red vs. Blue to provide an exciting & modernized approach to industrial cybersecurity training, both practical and cost effective!

ThreatGEN OT Security Services are delivered worldwide by world-renowned Operational Technology (OT) cybersecurity experts (we literally wrote the books industry uses) using strategically chosen partnerships to create a holistic service of



<sup>1</sup> Current pricing for version 1.xx on STEAM is \$29.99, with various discounts applied for large volumes.

## ThreatGEN® Red vs. Blue | Audiences, Licensing, and Installation Options

- This is supported on any installation except retail and has these further requirements:
  - Minimum per-user licenses sold are 10.
  - Educational institutions license under per-user basis for courses and can reuse the user each semester / session / period during the year – **over a 50% discount based upon semesters used.**

Per-seat licensing is tied to a specific machine / unique computer IP, such that you buy the maximum number of concurrent users on the server at any one time. It is more expensive than the per-user license. This is supported on any installation except retail and has these further requirements:

- Sold in packs / increments of 10 seats.

## Installation Options

ThreatGEN® Red vs. Blue supports numerous installation options, all from the same codebase to ensure stability. Installation options include:

Installation Type	Installation Description & Features
STEAM <sup>2</sup>	<ul style="list-style-type: none"><li>▪ Must be member of STEAM video game community</li><li>▪ Can only be used with outside access to internet</li><li>▪ <u>worldwide game match making server</u> – can interact with anyone in world, peer-to-peer (internet or LAN)</li></ul>
single computer	<ul style="list-style-type: none"><li>▪ Gamulation installed on end user computer</li><li>▪ Key and access to ThreatGEN licensing server required</li><li>▪ <u>worldwide game match making server</u> – can interact with anyone in world, peer-to-peer (internet or LAN)</li></ul>
hosted, public	<ul style="list-style-type: none"><li>▪ Play with a web browser<sup>3</sup></li><li>▪ Nothing installed on end user computer</li><li>▪ Hosted by ThreatGEN</li><li>▪ <u>worldwide game match making server</u> – can interact with anyone in world, peer-to-peer (internet)</li></ul>
hosted, private	<ul style="list-style-type: none"><li>▪ Play with a web browser</li><li>▪ Nothing installed on end user computer</li><li>▪ Hosted by ThreatGEN in private instance</li><li>▪ <u>Choice of worldwide or LAN game match making server</u></li></ul>
on-premise appliance & event server <sup>4</sup>	<ul style="list-style-type: none"><li>▪ Appliance that allows customers to run the game using a local game server rather than the internet.</li><li>▪ Play with a web browser or Single Computer install(s)</li><li>▪ <u>game match making server in appliance</u></li></ul>
Tablet Kit	<ul style="list-style-type: none"><li>▪ Single computer installation type pre-installed</li><li>▪ Can interact with anyone in world</li><li>▪ Google Android tablet</li><li>▪ Sold in 10 packs</li><li>▪ Available for as little as \$400 each<sup>5</sup></li><li>▪ Optional cushioned travel case for 10 tablets, \$500 each</li></ul>

<sup>2</sup> Only available for consumer / retail audience.

<sup>3</sup> Supported web browsers include Internet Explorer, Firefox, Safari, Chrome, Opera, Mozilla, and Netscape.

<sup>4</sup> All on-premise appliance & event server are custom quoted since base costs and customization precludes a single price

<sup>5</sup> Tablet Kit pricing is customized due to customers' ability to select tablet manufacturer and pre-loaded material.